



Marius Kwakkel

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Inspiring finance leader, combines strategic insight with a can-do mindset and decisive execution, in growth and transformational scenarios. Drives business growth and financial performance, empowers people, improves decision making.

PROFESSIONAL EXPERIENCE

CFO, DMT (Biogas upgrading systems), **2024-2024**, € 50m, # 100

Growing international project organisation (NL, EU, US). Urged for strategic focus in a booming market, budget ownership, organisational investment and promoted business partnering. Lead Finance team, (project)control, data analytics, planning and forecasting to higher level. Improved relationship with stakeholders. Managed critical cash, audit, tax issues. IT and Cyber roadmap.

CFO, UMINCORP (Recycled plastic production, scale-up, PE), **2021-2023**

Growth and transition from R&D to production-sales. Started second factory. Professionalized finance, managed cash and solvency challenges in period of four successful funding rounds, turning (worsening) economic climate, market disruption and technical complexities. Brought overview, insight, guidance in boardroom and stakeholders on survival and growth strategies.

Interim Mgt Finance, PLATFORM C (Music-Dance-Theater-Education), **2020-2021**, # 120

Supported MD and transformation process. Managed corona crisis. Turned around losses, professionalized finance, new strategic plan, restored confidence board, city council, auditors.

CFO, JIACO INSTRUMENTS (Semiconductor industry, startup), **2018-2022**

Managed scaling and 'readiness for sale'. Professionalized finance. Business partner to shareholders and team. Management of international transaction risks and R&D subsidies.

DE GOUDEN LEEUW GROEP (Healthcare), **2018**, # 250

Advice divestment and cashflow recovery. Family business. Identified profitability improvements.

Interim Mgt Finance, MIND, (NGO Healthcare), **2017**

Follow up merger; strengthened P&C, confidence and collaboration with auditor and sector.

VAN DIJK BANKET (Bakery production), **2017**, € 20m, # 90

Sparring with owner and CFO on financial recovery, European expansion and product specialization. Provided overview and insight in earning capability. Evaluated performance and ERP priorities.

Interim Mgt Finance, VINCI, AXIANS (IT), **2015-2016**, € 18m, # 90

Acquisition integration, migration SAP and project control. Finance professionalized. Implementation and training of Vinci's management principles and controls. Managed change and set tone.

Finance Director EM Europe, IRON MOUNTAIN (Information Mgt), **2012-2013**, \$ 100m, # 2.000

Strategic growth agenda Eastern Europe (M&A, JV's and autonomous). Lead development of finance in a dynamic context. Business partner. Improved commercial decision making, capacity expansion planning and performance. Successful deployment European finance system.

Finance Director Cont. Europe, IRON MOUNTAIN, 2009-2011, \$ 185m, # 1.400

Strategic growth agenda Continental Europe, buy and build. Ambitious company, continuous improvement driven, pursuing excellence. Leading in translation strategy to execution and performance management. Lead transformation agenda finance to professional business partner.

FP&A Manager Cont. Europe, IRON MOUNTAIN, 2006-2008

Formation continental organization from acquisitions; focus on performance and professionalization. Developed leading performance management, FP&A-function and professionals.

Country Finance manager, IRON MOUNTAIN, 2004-2005

Merger of acquisitions. Developed with new mgt team customer activity, operating analytics and growth planning. Integrated Finance. Reporting in corporate context, SOX, US GAAP.

Director Finance and Logistics, KAPPE INTERNATIONAL (Retail), 2001-2003, € 120m, # 350

Growth agenda. 24/7. Family business. Retail project in Malaysia, acquisition new product, business refinanced, warehouse automation project, retail concession tender Denmark, 911 impact.

Project Manager, PWC Mgt Consulting - Acct & Ctrl, 1999-2001

Financial management assignments in telecom and IT, B2B food & beverage, automotive, retail.

Controller, IMTECH Projects N-W and Systems (Technical services), 1996-1999, € 55m, # 600

Development phase Imtech. Managed finance in NL and satellite Malaysia, ERP, growth incl M&A.

Manager F&A, IMTECH Nettenbouw, 1992-1996, € 65m, # 1.100

Administrator, Financial Analyst, IMTECH Nettenbouw, May90-Dec91

TRAINING/EDUCATION

2017 - 2020	Master of Science, Management
1999 - 2013	Management and leadership development programs
1986 - 1989	Bachelor Business economics

IT EXPERIENCE

Oracle, SAP, Exact, Cognos, PowerBI, Hyperion, FIS2000, AFAS,
CSB Smart Food Factory system, Twinfield, Yuki, Cash, Priority, MS365.

LANGUAGE SKILLS

Dutch	=====
English	=====
German	=====

OTHER

Running, tennis, cycling, skiing, travelling
IT Hosting business